

**Wayne M. Gatewood, Jr., MSgt, USMC (Ret)**  
**Founder/President, The Gatewood Group, LLC, SDVOSB**

With more than 32-years of experience in the federal government contracting and small business arenas, Wayne Gatewood is currently the Founder and President of The Gatewood Group, LLC. The Gatewood Group provides an array of consultant and subject matter expert services in areas to include but not limited to, program and project management, business development, marketing, proposal preparation, and federal government small business programs. Of particular note, Wayne is very well versed in all aspects of the Service Disabled Veterans Small Business Program under PL 106-50 and follow-on SDVOSB legislation.



From 1966 to 1987, Wayne served 21 years of active duty in the U. S. Marine Corps, to include a tour in Vietnam from 1968 to 1969. During December 1989, with just \$600 and a small loan from his Dad, Wayne started his previous Company, Quality Support, Inc. (QSI). Under Wayne's leadership over 27 years, QSI became a successful and multi-million dollar company with a reputation of providing superior support services both within and outside of CONUS. On December 9, 2016, Wayne sold QSI.

From 1989 to 2016, Wayne and QSI were the recipients of many awards, to include the White House Champions for Change Award; DoD SDVOSB Award; VA Center for Veterans Enterprise Volunteer of the Year Award; U.S. Chamber Of Commerce Blue Ribbon Small Business Award; SBA Washington Area District Director's Award; SBA Washington District Office (WDO) 8(a) Graduate of the Year Award; SBA WDO Veterans Small Business Advocate of the Year Award; AmEx OPEN Small Business Award; Department of State Small Business Excellence Award; African-American Patriots Jeffries Carey National Achievement Award; the NAACP, Washington, DC Chapter Leadership Award, and more.

Wayne has provided expert testimony to Congress and is known as a dedicated and tireless small business advocate. Wayne participates in a variety of small business forums as a business owner/advocate, and in the status of Small Business Ambassador for American Express OPEN. Wayne provides entrepreneurial and small business presentations to both government and commercial audiences, and provides military service members with pre-separation/retirement counseling, resume preparation, and job search support. For his fellow Veterans involved in business start-up, Wayne provides cost-free small business mentorship and advice, networking support, business development assistance, and more.

Wayne is a Board Member of the Veterans Institute for Procurement, Montgomery County Maryland Chamber of Commerce Foundation; a Board Member for the Men's Home of Alexandria, Virginia; serves on the Advisory Board for the Code of Support Foundation, and is an Advisory Board Member for Veterans Against Alzheimer's. Wayne is also a Council Member for the U.S. Chamber of Commerce Small Business Council. Wayne holds an MS in International Relations from Troy State University, Troy, AL, and a BS in Management, Occupational Education, from Wayland Baptist University, Waco, TX.