### Socio-Economic Programs: Small Business Achievements

<table>
<thead>
<tr>
<th>SMALL BUSINESS TYPE</th>
<th>2019 DOC GOAL %</th>
<th>2019 NOAA GOAL %</th>
<th>2019 NOAA % of $</th>
<th>2019 NOAA Goaling % of $</th>
<th>2019 NOAA Achievement w/o NASA % of $</th>
<th>2019 NOAA Achievement w/o NASA $ VALUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business - Achievement Method</td>
<td>39%</td>
<td>49%</td>
<td>40.6%</td>
<td>30.9%</td>
<td>47.1%</td>
<td>$753,355,116</td>
</tr>
<tr>
<td><strong>Sub-category Reporting</strong></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>12%</td>
<td>14%</td>
<td>18.8%</td>
<td>16.7%</td>
<td>21.3%</td>
<td>$341,674,600</td>
</tr>
<tr>
<td>8(a)</td>
<td>8%</td>
<td>8%</td>
<td>6.6%</td>
<td>5.8%</td>
<td>7.5%</td>
<td>$119,445,302</td>
</tr>
<tr>
<td>Woman-Owned Small Business</td>
<td>10%</td>
<td>12%</td>
<td>11.3%</td>
<td>10.4%</td>
<td>13.3%</td>
<td>$212,644,159</td>
</tr>
<tr>
<td>HUBZone Small Business</td>
<td>3%</td>
<td>3%</td>
<td>4.3%</td>
<td>3.8%</td>
<td>4.8%</td>
<td>$77,440,339</td>
</tr>
<tr>
<td>Veteran-Owned Small Business</td>
<td>4%</td>
<td>4%</td>
<td>6.1%</td>
<td>5.4%</td>
<td>6.9%</td>
<td>$110,387,604</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned</td>
<td>3%</td>
<td>3.5%</td>
<td>4.2%</td>
<td>3.7%</td>
<td>4.7%</td>
<td>$75,962,690</td>
</tr>
</tbody>
</table>

**Notes:**
1. Source: FPDS 10/28/2019 for FY2019 Results
2. The Small Business Administration sets targets for a subset (not all) of the small business categories; the sub-categories will not total to the Small Business total. Some awards fall into multiple categories
3. Goaling method of measurement includes what other agencies award with NOAA funds
4. Achievement method of measurement excludes funds transferred to NASA for award
5. FY19 Goals Goals Updated from DOC SBP 2019-01 Memo (10/19/2018).
FY19 Forecast Expenditure

FY19 NOAA FAAPS Planned vs Actual

- Q1: $189M, $208.35M
- Q2: $597.82M, $271.86M
- Q3: $855.06M, $376.46M
- Q4: $1.02B, $387.43M
- Total: $2.03B, $1.87B

Planned vs Actual
FY20 Forecast Expenditure

FY20 NOAA FAAPS Projections

Q1: $665.44M
Q2: $277.86M
Q3: $431.18M
Q4: $355.85M
Total: $1.73B

Planned
Want to do business with NOAA?

- Review the NOAA Small Business Website at:
  https://www.noaa.gov/organization/acquisition-grants/small-business
  ○ FAQ
  ○ How to Develop a Strategic Partnership with NOAA
  ○ Small business vendor resources
    ■ Small Business Calendar

- Register as an interested party to do business with NOAA at:
  https://docs.google.com/forms/d/e/1FAIpQLSdJnxtyfK4Y0eIq-FsrcrKingNxRVUEnzz8XktDRZOVWEhQg/viewform

- Review the NOAA Forecast at:
  https://faaps.commerce.gov/publicview.asp
AGO Website

Acquisition & Grants
Enabling the NOAA mission through premier acquisition and financial assistance solutions.

NOAA Acquisition Program and contracting opportunities
Learn more

HELPFUL LINKS

Contract Opportunities
System for Award Management
Grants.gov
AGO Website: Small Business

Small Business
Facilitating strategic relationships to support NOAA’s mission

NOAA recognizes the critical role of small business in the United States economy and the accomplishment of NOAA’s mission. We continually seek to create and maintain an environment for optimal participation by small businesses, small disadvantaged businesses, HUBZone, Veteran Owned SB and SDVOSB, and woman-owned businesses in NOAA contract awards.

The AGO Small Business Office advises AGO management and staff on matters relating to the development, evaluation and implementation of the Federal and Commerce small business procurement program, policies and regulations. The Small Business Office also ensures that NOAA works to attain small business goals established for all socioeconomic categories and provides maximum practicable opportunities for small businesses to participate in both prime contracts and subcontracts.

NOAA Small Business office news
Visit the Small Business News page to learn about recent events, updates, and new developments in the NOAA Small Business Office.

Small Business Tweets
For updates and announcements, please visit the official Twitter page of the
Small business vendor resources

The following resources provide additional information that may be helpful to small businesses looking to develop relationships with NOAA.

**SB Profile Registration System**
The Small Business Profile Registration System contains information on small and disadvantaged businesses that have interest in working with NOAA. The purpose of the database is to assist NOAA components in identifying potential small business sources. Register your small or disadvantaged business here.

**Contact the NOAA Small Business Specialists**
The NOAA Small Business Office hosts Industry Outreach Opportunities on a weekly basis, but by appointment only. Please see the Small Business Calendar offsite link for current availability and self-scheduling instructions. You can also reach the Small Business Specialists via email at NOAA@businesses.
Contact Information

Follow us on Twitter @NOAASmallBiz – mirror on the SB website for those without Twitter accounts.

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