

# Business Success Strategy Tips



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# Business Success Strategy Tips

- Honor your commitments
- Never compromise your good values for a business deal
- Lead by example
- Treat people 'right' even when you are not treated right
- Find someone who has 'been there & done that' to mentor, coach, and counsel you
- Take time to 'break & breathe'
- Give back, pay forward
- Remember that your vision is far greater than you
- Keep good records
- Don't be anxious to do business with everyone
- Never be afraid to try new things

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- Do not expect someone else to look out for your best interests
- You must have the greatest interest in your business
- Stay organized
- Do not spend beyond your means
- Expect business issues/obstacles; businesses have them!
- Do not ever forget your days of humble beginnings!
- Never get stuck on a business issue; learn to pivot & move forward quickly
- Do not compare your business to another business
- Surround yourself with people who have your/your business' best interest at heart
- Do not delay organizational changes as this could cause long-lasting damage



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- Keep in mind that those that start with you may not be those who can help you to grow your business to the next level
- Be kind, polite, and stay humble
- Remember that everyone that you talk to or give your business card to will not do business with you
- Do your homework on the companies/agencies/people who you do business with
- Look for the opportunities in failure!
- Do not allow criticism to discourage you and disturb your focus
- Everyone will not have pleasant things to say about you or your business...always take the 'high road'
- **NEVER GIVE UP!!!!**