



Derek Whitwer, Senior Vice President – C&I Team Leader, EagleBank, www.eaglebankcorp.com



Where: 12 branches in Montgomery County, operate in Maryland, D.C. and Virginia

Ownership of Business: Publically Traded

Size of Business/Number of Employees in Montgomery County: 337 employees in Montgomery County

Describe how you and/or your organization invest in your employees. (e.g., benefits, professional development, workplace culture, etc.)

EagleBank provides a very comprehensive benefits program which encourages employees to take ownership in enhancing their health. In addition to the health and welfare benefits, 401k employer contributions, generous vacation, tuition assistance and discounted banking services, EagleBank also provides an award winning wellness program with three state of the art fitness centers, health education seminars, weight management programs, and much more at no cost to our employees and 2 adult dependents.

EagleBank is committed to enhancing our employees' professional knowledge so that they remain credible, current, and STRONG. Training and professional development is offered at all levels throughout the Bank to include MS Office, Business Communications, Commercial Banking Overview, Branch Training Programs, over 15 Leadership Development Programs, Credit Training, Commercial Banking Development Program an 18 month rotational program, L.E.A.D. (Lead, Empower, Achieve, Develop) Program and much more.

EagleBank has a strong culture of putting Relationships FIRST (Flexible, Involved, Responsive, Strong and Trusted). Our employees live by and demonstrate Relationships FIRST daily when interacting with internal and external customers. Relationships are the foundation of our success.

What local and state regulations, policies, and/or approaches to the local economy are most helpful to you and your organization to attract and retain talent? Why is this important to you and the success of your organization?

With the local unemployment rate at such a low level, the competition for talent is fierce. Having state and local lawmakers remaining mindful of our need to remain competitive on employment issues in a multi-jurisdictional local economy will ensure our being able to recruit on an even playing field.

Derek Whitwer manages EagleBank's Commercial and Industrial Banking Division in the State of Maryland. Derek's specific responsibility is focused on growing and enriching commercial customers' relationships and making sure they receive superior service and continued support as their businesses and financial needs grow. Combined with his banking expertise, Derek adds nine years as a business owner to his banking and lending career. Along with leading a team of seasoned commercial bankers...to include loan officers, deposit/treasury experts, and business development specialists...he offers a valuable, both-sides-of-the-fence understanding. Business owners know that solutions offered by Derek and his team provide a little extra thought and knowledge.

Before joining EagleBank, Derek served as Market President for a large regional bank in Loudoun County, VA. His background includes large corporate and middle-market banking, loan workouts, merger and acquisition finance and government contract finance, dating back to 1997. He currently serves on the Board of Advisors of The Montgomery County Business Roundtable for Education, the Board of Directors and the Executive Committee of the Montgomery County Chamber of Commerce, The Board of Advisors for Junior Achievement's Montgomery County Finance Park, and on the Board of Directors and Executive Committee of Northern Virginia Family Service. Prior to his banking career, Derek founded and owned a company specializing in the retail sale of pre-WWII baseball memorabilia for nine years. Derek holds a Bachelor of Business Administration degree from Millsaps College, Jackson, MS, and lives in Silver Spring, Maryland, with his wife, Maureen.

EagleBank is a local community business bank founded in 1998, with over 21 branches throughout the Metro DC area. With a solid reputation for superior service and quick response from local management, the bank has built many lasting customer relationships that have provided growth and success for both client and bank.

Relevant awards and recognition received in the last 5 years

- Washington Business Journal Corporate Philanthropy Honoree (2015, 2016, 2017)
- #1 Community Lender, as ranked by the U.S. Small Business Administration's Ranked (... , 2014, 2015, 2016)
- Best of the Best Community Bank as ranked by Bethesda Magazine Reader's Picks (2010- 2016)

Chairman & CEO of EagleBank Ronald D. Paul

- East Coast Region Community Banker of the Year 2014
- "Community Banker of the Year," American Banker Magazine, 2012
- Recipient of the "Economic Impact Award," District of Columbia Chamber of Commerce, 2011
- Recipient of the "Annual Achievement Award," District of Columbia Building Industry Association, 2011

Financial Performance

- In 2016, Independent Banker named EagleBank one of the "Best of the Best" community banks in the country
- 2010-2016, Keefe, Bruyette and Woods named EagleBank to the Honor Roll of Community Banks
- Sandler O'Neill & Partners ranked EagleBank #1 overall among all banks headquartered in Maryland, and named it a Sm-All Star Bank among all banks nationally in 2011, 2013-2016

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